

# Comfort Needs Analysis

On a Scale of 1 to 10, with 10 being the most important and 1 being the least, how important is . . .

- Even temperatures in your home?
- Trouble-free reliability of your new equipment?
- Knowledgeable & well trained installers on equipment installation & air leak solutions?
- Automatic temperature control that matches your daily schedule?
- Removing up to 90% of the dust and pollen in your home (Indoor Air Quality)?
- Preferential service if there ever is a problem?
- Getting rid of excess moisture in your home?
- Eliminating dryness in the winter?
- Saving money on your utility bills?
- A heating & air conditioning system that will last a long time?
- Quiet equipment operation?
- Extended warranties after initial warranties expire?
- Proven state-of-the-art technology?
- Reputation of contractors that work in your home?
- Dependable same day service/emergency service after the sale?

7-10

4-6

0-3

Customer Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Daytime Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_

- How long have you lived in your home? \_\_\_\_\_ How long do you plan on living here? \_\_\_\_\_
- Have you installed any other energy saving products in your home? \_\_\_\_\_  
New Insulation \_\_\_ Doors \_\_\_ Windows \_\_\_ Attic Ventilation \_\_\_
- Are there some parts of your home that are not as comfortable as other parts? \_\_\_\_\_  
Upstairs? \_\_\_ Downstairs? \_\_\_ Bedrooms? \_\_\_ Other? \_\_\_
- What would you like to improve? \_\_\_\_\_
- Where does your family spend most of their time? \_\_\_\_\_
- Does the noise of the current heating/cooling system bother you? \_\_\_\_\_
- Are you happy with where your air conditioner is located? \_\_\_\_\_
- Where would you like to relocate your air conditioner? \_\_\_\_\_
- Do you feel like you have a lot of dust in your home? \_\_\_\_\_
- Does anyone in your family have allergies to mold, pollen, dust, pet dander? \_\_\_\_\_
- Do you have a maintenance agreement on your current heating/cooling system? \_\_\_\_\_
- Do you feel that it is important to have your comfort system serviced over the years ahead? \_\_\_\_\_  
Why? \_\_\_\_\_
- What temperature do you set the thermostat at in the Winter? \_\_\_ Summer? \_\_\_
- Do you ever adjust the thermostat? \_\_\_ Why is that? \_\_\_\_\_

## Frigidaire

Comforting Homes For Generations™



### Whole-Home Humidifier:

Excessive dry air inside your home can dry skin, crack walls, split wood and more. Add moisture back into your home with a Frigidaire humidifier.



### HEPA Filter:

Captures 99.97% of harmful airborne pollutants. You will notice a dramatic improvement in indoor air quality.



### Electronic Air Cleaner:

Removes irritating airborne allergens. Indoor air quality will be fresher and more comfortable year-round.



### Zoning Controls:

Zoning allows you to reduce energy costs by maintaining varied temperatures throughout your home.



### Electronic Air Filter:

95% efficient and easy to maintain. Removes dust that can be damaging to the lungs.



### Ultra-Violet Light:

Irradiates bacteria, viruses and mold. The most effective system available. In-duct installation ensures total home purification.

For more information, call or write your Frigidaire dealer:

\_\_\_\_\_

# 97+% iQ Drive® Modulating Gas Furnace



## Frigidaire

**It doesn't get any more comfortable than this.**

The iQ Drive® fully modulating gas furnace by Frigidaire is the epitome of comfort, convenience and quiet. It continuously adjusts its heat output to exactly match the needs of your home - so you maximize your energy efficiency while enjoying constant comfort.

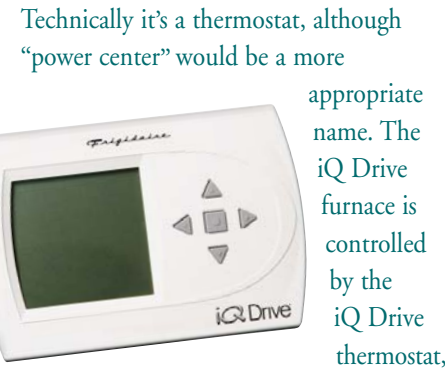
**Constantly comfortable.** The Frigidaire iQ Drive furnace operates anywhere from 15% to 100% of its capacity, based on your home's needs. The furnace analyzes the indoor temperature every 60 seconds and adjusts its percentage of firing accordingly. You'll notice a more uniform mix of air throughout your home, with virtually no hot or cold spots.

**Exceptionally quiet.** You shouldn't have to turn up the volume just because the furnace kicked on. With the iQ Drive fully modulating furnace, the quiet motor is encased in an insulated cabinet for ultimate sound reduction. The three-phase motor design produces a very low torque ripple, and because it ramps up to speed, it minimizes the abrupt change in sound found when a standard single-stage furnace motor cycles on and off. The overall effect is a furnace whose comfort is felt, but not heard.

**Incredibly energy efficient,** even in the summer. Why spend money to heat the outdoors? With the Frigidaire iQ Drive modulating furnace, at least 97% of your energy cost goes into heating your home - instead of up the chimney.

The Frigidaire iQ Drive furnace works with any Frigidaire split-system air conditioner and actually makes your air conditioner more efficient. On a 13- or 14-SEER air conditioner, the iQ Drive furnace will increase SEER up to another point - in essence, boosting your outdoor unit's cooling efficiency by up to almost 8%.

Of course, for the ultimate in efficiency and home comfort, pair the iQ Drive modulating furnace with the Frigidaire iQ Drive air conditioner. At 23 SEER, it's the most energy-efficient air conditioner you can buy. The iQ Drive air conditioner works similarly to the modulating furnace, adjusting its speed to meet the exact needs of your home. With this ultra-efficient system, you can be constantly comfortable no matter what the weather.



Technically it's a thermostat, although "power center" would be a more appropriate name. The iQ Drive furnace is controlled by the iQ Drive thermostat,

which means you have complete control over your home's indoor environment. With the iQ Drive controller, you can:

- Program times to automatically increase or decrease temperature settings based on when you're home, an energy-efficient way to manage your comfort.
- Control a whole-home humidifier. Ask your dealer about a coordinating Frigidaire humidifier.
- Set reminders for changing the air filter. Your dealer can also program indoor air quality component maintenance reminders.
- Manage maintenance or servicing issues. The thermostat will flash red if the system needs to be serviced. Once at your home, your Frigidaire dealer can use the thermostat to identify the error, saving time on the service call.

**Frigidaire**  
Comforting Homes For Generations™



Signs of the times. Awarded by the U.S. Department of Energy and the Environmental Protection Agency for helping to conserve energy, promote cleaner air and prevent global warming, the Energy Star designation is carried by furnaces rated 90% AFUE and higher - including the Frigidaire iQ Drive® modulating furnace.



With even more stringent efficiency requirement than Energy Star, the ecoLogic™ seal is your sign of environmentally friendly, high-efficiency heating and cooling products. Only the most energy-efficient, most environmentally responsible units receive our ecoLogic seal of quality. To learn more about the ecoLogic seal and what it means to you in terms of efficiency, comfort and energy savings, visit [www.ecoLogicComfort.com](http://www.ecoLogicComfort.com).

## MODULATING GAS FURNACES

### Modulating vs. Single-Stage vs. Two-Stage

To understand modulating technology, just think of your car. A modulating furnace operates much like your cruise control, constantly making small adjustments to keep the car at its desired speed. It's a fuel-efficient way to drive, and also more comfortable than the lurching that comes with rapid acceleration and deceleration.

A single-stage system shuts on and off at full output only, similar to driving with either a lead foot or completely off the accelerator. A two-stage system operates at two heat inputs, similar to driving at one of two available constant speeds. Two-stage heat is more comfortable than single-stage heat, but a fully modulating system provides the best comfort solution.

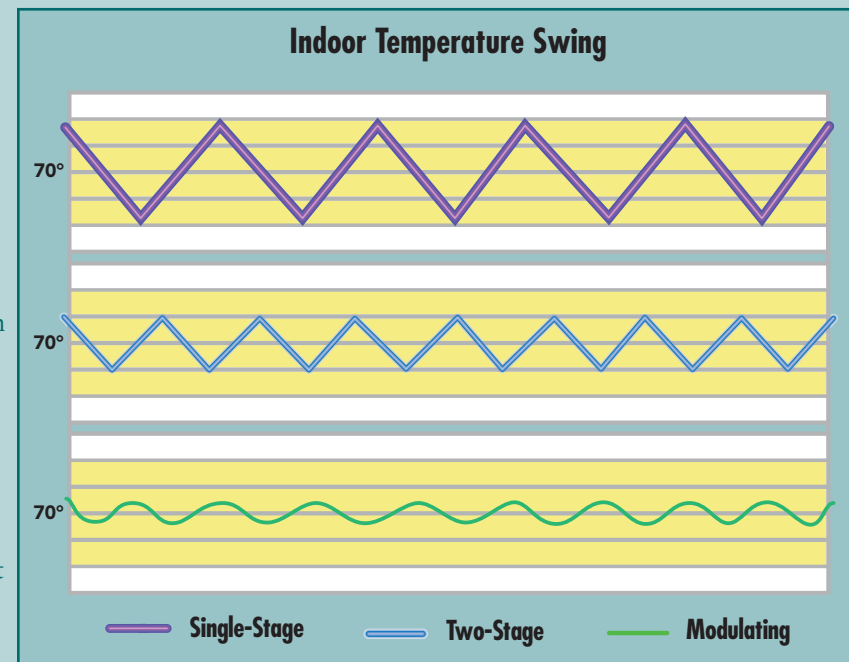
### What AFUE means to your bottom line.

AFUE stands for Annual Fuel Utilization Efficiency and measures the amount of heat actually delivered to your house compared to the amount of fuel supplied to the furnace. For example, a furnace that has an 80% AFUE rating converts 80% of the fuel to heat - the other 20% is lost through the chimney. The higher the rating, the better the energy efficiency.

Most systems older than 10 years are rated around 65% AFUE. Upgrading to a Frigidaire iQ Drive modulating furnace rated at 97% AFUE can save around \$63 a month on energy costs. And of course, as the cost of natural gas rises, so will your savings.



\*Dollar amounts computed at \$.092 ccf, for 2,500 full-load heating hours and a system rated at 60,000 Btuh. Actual costs vary depending on climate conditions, fuel rates, and patterns of usage according to individual lifestyle.



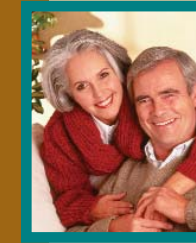
• **Delivering peace of mind furnace after furnace.** Every furnace is triple checked at each manufacturing stage. This is an average of 234 quality checks as your unit was built. In addition, all electrical and mechanical components are 100% fired and tested on the manufacturing line. You are assured the highest quality furnace is being delivered to your home.

• **Extending the life of your furnace.** High quality does not just happen. It must be engineered from the beginning. Our SmartLite® Control board is capable of learning the igniter's heat-up characteristics and then adapts the ignition time to the furnaces needs. The result, SmartLite® energizes the igniter appropriately and extends the life of the igniter.

• **Total comfort never felt so good or sounded so quiet.** A precision work of art is what some call the Frigidaire. Designed so in-hot burners, inducer location, air vents and cabinet insulation all work in tandem to produce not only cleaner air but quieter operation.

• **Aesthetically pleasing and designed for easy care.** Smooth and practical lines make your Frigidaire furnace eye appealing. We take the extra step to finish every unit with a silicone-protective polyurethane finish to keep your unit looking attractive for years to come.

• **Built to last.** Heavy gauge aluminized steel is used for long life. Heat exchanger offers a limited lifetime warranty.



**Frigidaire Is Unsurpassed In Protection Today, Tomorrow and Always**

Frigidaire units offer an incredible customer promise that protects your investment. Every product offers one of the best warranties in the industry, a 10 year limited warranty on all parts.

PLUS our proprietary Comfort Quality Pledge which states if within the first 10 years a heat exchanger goes out we will replace the entire unit. Speak to your Frigidaire dealer or visit us at [www.frigidaire.net](http://www.frigidaire.net) for warranty details.

Your protection starts from day one - there's nothing left to chance when you purchase a Frigidaire home comfort system. Unlike other manufacturers we don't charge you extra for peace of mind. We build it into every single unit and are proud to stand behind our promises to you. It's one of the many reasons Frigidaire has been comforting homes for generations. You grew up with us and now you can grow old with us.

Your Frigidaire expert can also tell you about extended labor protection plans that are available. They can help you decide what is best for you and your family.

the **97+%** series  
**iQ Drive® FURNACE**



Modulating Upflow/Horizontal

97% AFUE and greater

Ultra high efficiency

Pair with any of our air conditioners including the 23-SEER air conditioner for ultimate year-round performance

**Frigidaire**

Comforting Homes For Generations™



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